



SALES
MATIC

PROPOSAL

PROCURA
July 9, 2024

PRE-LEASING - CONSULTATION**\$2,500-\$5,000/mth**

Fee is scaled based on the client's expected service and time commitments. Focus on consulting, product review, education and strategic planning.

PRE-LEASING - SHOPS AND COMPETITION REVIEW**TBD**

Competition shops and market review. Price subject to scope requests.

PRE-LEASING - CRM SETUP & CUSTOMIZATION**\$1,500**

Customize and set up CRM

PRE-LEASING - CRM MANAGEMENT**\$250/mth**

Monthly management fee for CRM. Includes weekly and monthly reporting.

PRE-LEASING - ONLINE LEADS MANAGEMENT**\$2,000-\$3,000/mth**

Concierge impact and involvement 3 months prior to engage, warm and qualify leads. This includes tracking trends, requests and market alignment.

ACTIVE LEASING - STAFFING**\$6500-\$8,500/mth**

1.5 to 2 site team members for 6 days/week and 45/week on-site hours. Open to discussion to cater to project needs.

ACTIVE LEASING - LEASING CONSULTING FEES**\$1500/mth**

Fee is scaled based on the client's expected service and time commitments. Focus on consulting, product review, education and strategic planning. Meetings upon request

ACTIVE LEASING - LEASING COMMISSION FEE**\$500/Lease**

Lease execution, review and qualifying handled by Salesmatic to ensure a smooth approval process and Pm scope is focused on move-in efforts and building readiness.

ACTIVE LEASING - CRM MANAGEMENT**\$250/mth**

Monthly management fee for CRM. Includes weekly and monthly reporting.

ACTIVE-LEASING - ONLINE LEADS MANAGEMENT**\$2,000-\$3,000/mth**

Concierge impact and involvement 3 months prior to engage, warm and qualify leads. This includes tracking trends, requests and market ...